INVITATION TO BID (ITB)
FOR PROCUREMENT OF 24,000,000 PCS AD STAR PPW LAMINATED CEMENT BAGS

Tender. No. NCSC-0002/18

1. National Cement Share Company (NCSC) intends to procure, through open competitive tendering, 24,000,000 Pcs AD Star PPW Laminated Cement Bags, for the fiscal budget year 2018/19.

2. Bidding will be conducted through open competitive bidding procedure using a non-discretionary “pass/fail criterion (for pre-evaluation qualification) and through technical and Financial evaluation (for selection of Lowest Evaluated Bidder).

3. Bidding is open to eligible bidders (Private of Public Limited, Share Companies and Joint Ventures) of both Ethiopian and foreign companies.

4. A complete set of bidding documents may be acquired by interested bidders during the bid floating period, from our website www.nationalcementsc.com/bids;

5. Interested bidders may obtain further information via the following addresses;
 alemayehu.negussie@nationalcementsc.com, abdurehman.seid@nationalcementsc.com, Cellphone - +251 935 985 083/ +251 930 283 483

6. Bids must be duly received by NCSC at the following address:
   foreign.purchase@nationalcementsc.com
   or
   National Cement Share Company
   Ethio-China Friendship Road Wello sefer, KT-12
   Building 1st floor
   Tel: +251 11 4 42 19 28/ +251 25 2 11 00 70
   Cell: +251 935 985 083/+251 930 283 483
   Addis Ababa, Ethiopia

   On or before June 12/2018 at 9:00am.

7. Bid opening shall be on June 15, 2018 9:30 a.m. at NCSC”s office of the supply chain Department. Bids will be opened in the presence of the bidders’ representatives who choose to attend the opening. Late bids shall not be accepted.

8. NCSC reserves the right to reject any or all bids, declare a failure of bidding, or not award the contract at any time prior to contract award, without thereby incurring any liability to the affected bidder or bidders.
PART ONE

INSTRUCTION TO BIDDERS

1. Bid offer must be sent to our email address: foreign.purchase@nationalcementsc.com protected by multiple passwords of management members or may submit Addis Ababa office before the closing date i.e. June 12, 2018.

   National Cement Share Company
   P.O.Box 94
   Tel: +251252 11 00 70
   Fax: +251252 12 37 96
   Cell: +251 935 985 083/+251 930 28 34 83
   E-mail: alemayehu.negussie@nationalcementsc.com / abdurehman.seid@nationalcementsc.com

   Web: www.nationalcementsc.com
   Dire Dawa

Bidders may contact us directly through the above email and telephone for further information if any.

2. The bid document is comprised of:-

   - Invitation
   - Instruction to bidders
   - General condition
   - Bid Schedule
   - Technical specification and bill of quantities.
   - Contract of sale

3. Bidders shall examine the invitation to bid as well as all the attached specifications, instructions and bid schedules.

4. Each bidder shall furnish the information required by the bid document. The bidder shall print or type his name on the bid schedule and each continuation sheet thereof on which he makes on entry.
5. The following documents shall be completed and included with each bid:

Warranty (________________________________________)
Delivery time (______________________________________)
Origin (______________________________________________)
Port of Loading (_______________________________________)
Or any other information

In addition, the bidder shall furnish illustrated literature, complete specification of
the item with and facts to substantiate that the type of the items offered has been regularly sold for
such use. The literatures, specifications and illustration shall be sufficient enough to permit
complete technical analysis of the items bid up on and to check them against the technical
specifications of this invitation to bid. The statement "COMPLY WITH YOUR SPECIFICATION IN
FULL" Will not meet the requirements of this invitation to bid.

6. Bids shall be submitted by the manufacturer or Supplier (Bidder) within 20 days after the
first announcement of the tender on during office hours. Opening of the bids shall be on
June 15, 2018 9:30 a.m. at NCSC’s in Dire Dawa office of the supply chain Department. Bids will be
opened in the presence of the bidders’ representatives who choose to attend the opening. Late bids shall
not be accepted.

PART TWO
GENERAL CONDITIONS

1. APPOINTMENT OF AGENT

1.1. Bids submitted by persons other than the manufacturer shall be accompanied by
a certified letter from the manufacturer stating that the bidder is authorized agent of the said
manufacturer.
1.2. All successful bidders may undertake to appoint an authorized agent, who has in his
employ persons trained in the servicing of the manufacturer’s products.
The appointment of the agent shall be made in advance of the arrival of the products at the
port of destination.
2. **SUPPLIER'S NAME AND SIGNING OF DOCUMENTS**

2.1. Each bid shall bear the legal name of the supplier and shall be signed by an officer of the supplier.

2.2. Each bid shall have the bidders name and signature shall be shown on each sheet on which he/she makes an entry. Any changes shall be initialed by the person signing the bid.

3. **PRICE AND TERMS OF PAYMENT**

3.1. The bidder shall indicate the unit price of each item in his/her Performa invoice. All price shall be inclusive of all cost, taxes etc up to delivery place, i.e., FOB or by include freight charges, i.e., CFR (Cost and freight Djibouti port).

3.2. The bidder shall quote firm prices. Bids with estimated quotation shall be rejected. National Cement Share Company shall pay the actual cost up to the amount quoted. No amount in excess of the quoted price shall be paid by NCSC.

3.3. The price quoted shall be firm for at least 60 days from the date of the bid opening.

3.4. The unit prices shall be shown for each item bid up on. In case of error in the extension of price, the unit price shall govern.

3.5. The bidder shall submit his/her quotation in US Dollar.

3.6. For conversion from foreign currency to Ethiopia Birr, for the purpose of price comparison, selling rate established by the National Bank of Ethiopia on the date of bid opening shall be used.
4. DOCUMENTATION

4.1. The supplier shall prepare and submit, by registered airmail, the documents stated herein under within 15 days of the loading of the items on the ship to the buyer’s bank through the supplier’s bank.

   - 3 (Three) original and 4 (Four) copies of clean on board bill of lading issued in the name of the buyer and stating the port of embarkation and destination.
   - 4 (Four) original and 4 (Four) copies of commercial invoice chamberized by the chamber of commerce of the country of origin.
   - 1 (One) original and 3 (three) copies of factory inspection certificate.
   - 1 (One) original and 1 (One) copy of chamberized certificate of origin.
   - 3 (Three) copies of original packing list.

5. AWARD OF CONTRACT

5.1. The bid award shall be made to the responsible bidder who complies with requirements in the bid documents and technical specifications and whose bid is most advantageous to the NCSC, price and other factors including the following points will be considered for evaluation.

   a. Technical Evaluation
   b. Non-Technical Evaluation
      - Warranty
      - Delivery
      - Payment term
      - Port of Loading
      - Efficiency and Reliability
   c. Price Evaluation
   d. Sample for performance test

5.2. Prior to the expiration of the period of bid validity, the NCSC will notify the successful bidder in writing, by fax or mail that the bid has been accepted.

5.3. The notification of award will constitute the formation of the contract.

5.4. Conditions which were no stipulated in the offer shall not be accepted by NCSC.
6. PACKING, BOXING AND SHIPPING OF CONSIGNMENTS

6.1. Each pallet/bale of items and each shipping documents shall plainly marked as follows:

National Cement Share Company
P.O.Box 94
Tele: +251252110070/+251252123792
Fax: +251251123796
Dire Dawa, Ethiopia
From: Supplier Name and Address

6.2. Shipments of all items shall be by Ethiopian Shipping Lines only. If Ethiopian Shipping Lines do not call at port of embarkation or are not available to transport the goods within the delivery time required under the contract, shipment could be made by other international flag carriers exception to this may be only made upon presentation of letter of exemption from Ethiopian shipping lines.

7. VARIATION OF ORDERS

The NCSC reserves the right to increase or decrease any item by 25% of the total quantity within the price validity period without change in the unit price.

8. INSPECTION

8.1. The supplier shall furnish for each items, a manufacturer inspection certificate, certifying that the item supplied complies with the specification set out in the technical specification of the bid documents and that the items are for the corresponding item supplied.
8.2. The supplier shall give notice to NCSC by fax that items are ready for shipment at least 10 days prior to the date of shipment.
8.3. Final inspection of the items included in the contract shall be made by the NCSC and the supplier or his representative at the delivery place. The delivery place is National Cement Share Company (NCSC), Dire Dawa, Ethiopia.
9. **WARRANTY**

9.1. The supplier warrants all items furnished against defective materials and workmanship in accordance with requirements set in the technical specifications.

9.2. The supplier shall at his own expense (including all costs) and within 10 days after receipt of notification from NCSC provides replacement or replacement parts for items which prove defective from negligent workmanship or faulty material during the warranty period, delivered to the final destination, i.e., NCSC.

9.3. The bidder is expected to state the minimum warranty period.

10. **FINAL ACCEPTANCE**

10.1. Final acceptance of all items shall be subject to final inspection by the NCSC and the supplier or his representative at NCSC. Any item delivered but not meeting the specifications, shall not be accepted. Any cost incurred by the NCSC for subsequent inspection, storage or assistance to the supplier shall be billed to the supplier for settlement.

11. **DELIVERY TIME**

11.1. Delivery time for each order shall be within 45 days.

11.2. The delivery time shall be counted from the day when the confirmed letter of credit reaches the supplier bank in his country.

11.3. Delivery time, if stated in number of days, shall include Sundays and holidays.

12. **TERMINATION OF CONTRACT**

12.1. The NCSC may write notice of default to the supplier terminate the whole or any part of this contract in any one of the following circumstances:

- If the supplier fails to make delivery of the items within the time specified in the offer or any extension thereof allowed by the NCSC in writing and/or:
- If the Supplier fails any of the other provisions of this contract or so fails, in the opinion of the NCSC, to make progress as to endanger performance of this contract in accordance with its terms and, in either of these two circumstances, doesn't rectify such failure within 10 days after receipt of notice from the NCSC specifying such failure.
13. RIGHTS AND REMEDIES OF NCSC.

The right and remedies of the NCSC provided to this invitation to bid shall not be exclusive and are in addition to any other rights and remedies provided by law.

14. LAW OF CONTRACT

The content of this bid document shall constitute the terms, conditions and specification for the sale and purchase contract between the NCSC and the supplier and shall be deemed for all purposes to have been executed in Ethiopia and in all respects shall be subject to and constructed in accordance with the laws of Ethiopia.

**PART THREE**

**BID SCHEDULE**

To: National Cement Share Company (NCSC)

**Dire Dawa**

Dear Sirs,

Having examined the Bid documents for the Supply of the items stated under your invitation to bid No __, we, the undersigned hereby submit the following offer for the items listed below in accordance with the terms of the bid document issued by NCSC.

<table>
<thead>
<tr>
<th>S. No</th>
<th>Description of items to be</th>
<th>Unit of</th>
<th>Qty</th>
<th>FOB Basis</th>
<th>C&amp;F Basis</th>
<th>Origin</th>
<th>Port of Loading</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>U/P</td>
<td>T/P</td>
<td>U/P</td>
<td>T/P</td>
</tr>
</tbody>
</table>

1. The above prices must be firm for 60 day from date of bid opening
2. State clearly delivery date:___________ Calendar days after the date of contract signing

Signature of the bidder____________________

Date________________________
**PART FOUR**

**TECHNICAL SPECIFICATION**

AD star PPW laminated cement bags ................. 24,000,000 pcs

<table>
<thead>
<tr>
<th>S/NO</th>
<th>Bag specification</th>
<th>UOM</th>
<th>OPC Bag/42.5R/ specification</th>
<th>PPC bag/32.5N/ specification</th>
<th>Quantity of bags/month</th>
<th>Quantity/year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bag length</td>
<td>Cm</td>
<td>62 cm</td>
<td>66 cm</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Bag width</td>
<td>Cm</td>
<td>50 cm</td>
<td>50 cm</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Bag top/bottom patch height</td>
<td>Cm</td>
<td>10 cm</td>
<td>10 cm</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Valve length</td>
<td>Cm</td>
<td>15 cm</td>
<td>15 cm</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Valve opening</td>
<td>Cm</td>
<td>10 cm</td>
<td>10 cm</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Sample drop test</td>
<td>M</td>
<td>Bag drop age from 3 m height with weight not bursted</td>
<td>Bag drop age from 3 m height with weight not bursted</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Breakage/burst age</td>
<td>%</td>
<td>0.2 % maximum</td>
<td>0.2 % maximum</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Bag weight</td>
<td>Kg</td>
<td>80 gms + or -0.02</td>
<td>80 gms+ or –</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Bag contained weight</td>
<td>Kg</td>
<td>Greater than 50 kg of cement</td>
<td>Greater than 50 kg of cement</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Lamination</td>
<td>g/sq m</td>
<td>25</td>
<td>25</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Perforation</td>
<td></td>
<td>15 mbr at 25 bar</td>
<td>15 mbr at 25 bar</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Bag color</td>
<td></td>
<td>Biege</td>
<td>Biege</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Coating Weight</td>
<td></td>
<td>25 gsm + or – 3gsm</td>
<td>25 gsm + or –</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Micro fine perforation</td>
<td></td>
<td>yes</td>
<td>yes</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Bag strength</td>
<td></td>
<td>Greater than 68 kgf in warp direction</td>
<td>Greater than 68 kgf in warp direction</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:**
*Bag burstage rate shouldn’t exceed more than 0.2%.*

*10 pieces OPC and 12 pieces PPC sample should be sent ahead via DHL or any carrier*

*OPC is 50% of the total and PPC is 50% of the total*
NATIONAL CEMENT

An ISO 9001:2008 Certified Company
ORDINARY PORTLAND CEMENT
DIRE DAWA, ETHIOPIA

CES 28
Grade: 42.5R CEM I
Cert No. 320129

Produced in Ethiopia